

ODOO Implementation Approach

Custom Implementation
for SME's



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AGENDA

- What is Implementation Methodology
- Objectives of Implementation Methodology
- Structure of an implementation
- Implementation Methodology Overview



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WHAT IS IMPLEMENTATION METHODOLOGY?

A disciplined approach to managing objectives, deliverables, and a work plan in the implementation of the Odoo product suite

The goal of the methodology is to implement high-quality business system, within a specific budget and schedule, which meets the needs of its end users

The methodology is scalable so as to accommodate different kinds of implementations.



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OBJECTIVES

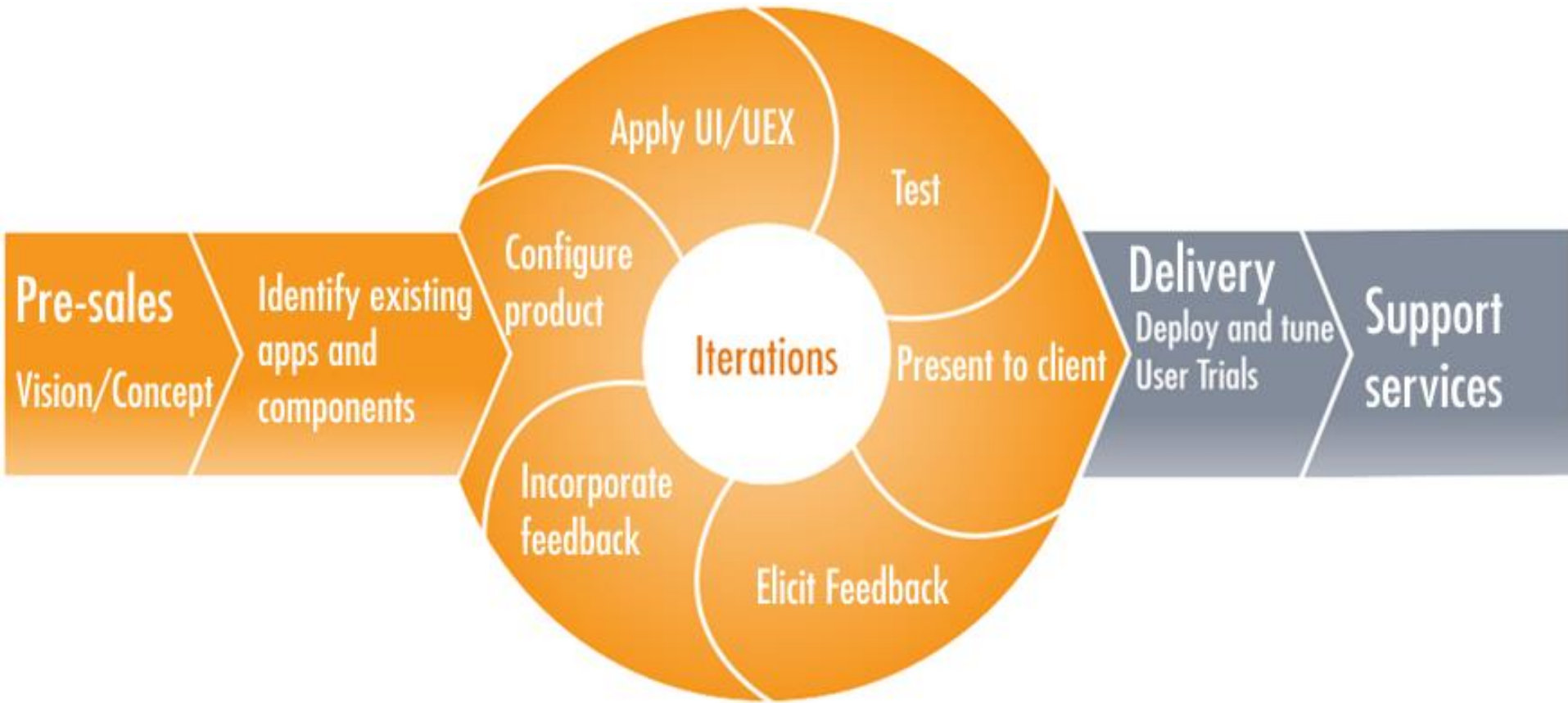
Support project teams with robust activities and deliverables

Ensure success of the Odoo product suite business case

Provide an approach that enables our clients to identify and automate their core business processes within the Odoo product suite

Assist client decision-makers and staff in understanding and supporting the implementation process

STRUCTURE OF IMPLEMENTATION



SALES > JUMP START BUNDLE > CUSTOM IMPLEMENTATION > SUPPORT



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JUMP START BUNDLE

Installed, configured, and working production system for the customer

1. Installation of product
2. Construct and populate data model
3. Training of client staff
4. Branding of application
5. Content management performed with Odoo tools
6. Provide local language support
7. Develop Style Guide

Enough project documentation to engage in a custom services development effort



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Customize existing apps and, as required, develop bespoke ones

Split into shorter iterations, each lasting 1-4 weeks

Cycle repeats until Client runs out of time, money or the planned number of iterations is completed

A methodology point particularly germane is the idea of prioritized features based on existing apps/components

**CUSTOM
IMPLEMENTATION**



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Each iteration shall result in working solution, ready for moving to production

For each iteration the Client will define the business value of desired features, and us to provide cost estimate, enabling cost/benefit analysis, and, as a result, make intelligent decision about which features to implement and which to defer

Small releases put a simple system into production early and update it frequently on a very short cycle. This allows the real business value of the product to be evaluated in a real-world environment

**CUSTOM
IMPLEMENTATION**



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TRANSITION TO SUPPORT

Technical Support is involved from the outset of the implementation

- Define on-going support services
- Understand system and prepare post-implementation support services

Technical Support becomes the central point of contact after post-implementation transition

- Execute support level defined in maintenance agreement
- Follow issue resolution procedures
- Act as a separate maintenance organization



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Gather Requirements

Ask good questions, identify major business problems to solve
Fill in function list

Identify set of existing apps and components

Jump-start bundle

Deploy selected components
Perform basic branding (if applicable)
Give on-hour introduction via telecon

Let Client play with it for 2 weeks

Pre-sales

SIMPLIFIED APPROACH



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Create Implementation RoadMap

Plan the first iteration

Gather requirements
Allocate team

Estimate and Quote for the first iteration

Implement, Test and Deliver

Discuss the second iteration

Custom Implementation

**SIMPLIFIED
APPROACH**



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GENERAL TERMS

Client pays for custom implementation only. Efforts taken for Jump Start Bundle shall be structured into 1st iteration quote

We charge Premium Professional Services Rates

Support will be covered by standard SLA, pricing- 18% from implementation costs per annum, payable in advance on quarterly basis

The end of each iteration shall be considered as 'exit gate', i.e. the Client commits to one iteration only (short-term commitment)

**We are ready to learn new
technology and to increase
competence of our
specialists for general
projects!**

We are have professional team of
Software Developers and Financial
Analytics which worked in such
companies as NHL, Boeing, Thomson
Leading, DTS Systeme, Tez Tour, НП
ООО «ТОДЕС», ОАО «Агат-Систем»

**Also we have such
technologies as**

- Debian GNU
- Linux 6.0
- Solaris 10
- Nginx
- Apache2
- TomCat
- PHP5.3
- Java
- C++
- MySQL5
- PostgreSQL9
- Symphony 1.4
- Spring
- EJB
- CSS
- HTML
- Alfresco
- BPEL
- BPM
- XSL
- JSF
- Primefaces
- JQuery
- Groovy
- Photoshop



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